

**GOLF NL
BOARD MEETING
MINUTES
December 10th, 2018**

In Attendance

Ken Casey – President
Janine Fraser – Vice-President
Chris Young – Treasurer
Len Woodford – Secretary
Wayne Allen – Junior Director
Greg Hillier - Executive Director
Sandra Sparrow - Course Rating/Handicap Director

Observers

Catherine Thompson
Jeff Hutt

Absent

Nathan Peters – Competitions Director
Jim Sloan - Rules Director
Ed Roche – Marketing Director

1. Call to Order

The meeting was called to order at 6:05 P.M. by President Ken Casey.

2. Agenda

With the addition of Public Player Fees 2019 Membership Fees under “Other Business”, it was moved by Chris Young and seconded by Wayne Allen

Carried

3. Minutes

It was moved by Chris Young and seconded by Wayne Allen to adopt the minutes of the November 14th, 2018 Golf NL Board Meeting as presented.

Carried

4. Business Arising from Minutes

4.1 Annual Meeting Review

The annual meeting this year was both online and via conference call. The meeting ran smoothly and was well received. There was some concern regarding the low turnout of course representatives with only 5 attending the meeting as there were considerable advance notices given as well as direct contact made with each course. The board will work to try and have more course representatives for the next general meeting.

4.2 Membership Director's Position

There were several individuals approached with no candidates accepting. The Executive Director requested committee members to forward any names for candidates that maybe interested in the position and he would contact them. It was noted that this was a 1 year appointed position.

4.3 Partnership Update

The Executive Director met with representatives from Royal LePage to review the agreement from the past year and discuss the plans for 2019. Royal LePage was pleased with the partnership and excited to hear that a separate lady's event would be added to the schedule as well as the intent to hold the championships in Labrador in 2021. The Executive Director will meet with Browning and Harvey soon and will provide an update to the committee.

4.4 Drug / Alcohol Policy Discussion

The board was given a draft version of the Employee & Volunteer Drug and Alcohol Policy that Golf Canada was looking at implementing. The board will discuss and review the policy when it is finalized by Golf Canada.

5. Correspondence

There were four (4) pieces of correspondence to review including:

A letter was received from our accountant William P Collins regarding the audit of the yearend financial statements and they were pleased to say that the accounting records were in good shape. They brought three areas to our attention;

- Accounts receivable- amount owing remains high
- HST Charged and Paid – corrected with changes in the financial program
- Inadequate Internal controls -common in small organizations with few employees

CAC (Coaching Association of Canada) presentation which included their strategic plan overview and the NCCP (National Coaching Certificate Program)

Letter from CRA stating that because of a perfect compliance history with deductions and remittance regarding our employee accounts, we can now change from monthly to quarterly remittance.

Memo Re: Eliminating sports drinks. GNL has a policy in place and at our events we only provide water to juniors.

6. Committee Reports

a) Archives

Archives Chairperson Len Woodford had nothing to report.

b) Competitions Committee

In the absence of the Competitions Director Nathan Peters, the Executive Director provided the minutes from the last meeting of the committee where the request from the Tamarack Golf Club to host the 2021 Provincial Amateur and Junior Championships at their facility was discussed. The competition committee, after a detailed discussion, recommended to the board that the Tamarack Golf Club host the 2021 Provincial Amateur and Junior Championships provided that the flight to attend the competition can be confirmed at between \$500 and \$600.

The GNL board discussed the request in detail including the possibility of travel subsidy and other grants from government that may be available from a charter standpoint. It was noted that the extra travel costs for rules officials would have to be considered. The executive director felt that there was good support from the Tamarack Golf club as well as the Lab west area and that with an 18-hole course and driving range all three groups, men/women amateur and junior could participate.

A motion to have the 2021 Junior and Amateur Championships held at Tamarack Golf Club Labrador City was moved by Len Woodford and seconded by Janine Fraser

Carried

The competition Committee made a second recommendation to the board that GNL hold a separate Provincial Lady's Championship that would include a practice round and two days of competition in the four divisions. Glendenning was contacted, and three days were booked July 4,5 &6.

The board had a detailed discussion on the low turnout of women at the provincials and how to increase participation at the event. One of the ideas discussed was to have a net/recreational division. The board would look at different things to try to increase participation and realized it may take a couple of years to build women's golf at the competition. Some board members were concerned with the possibility of a two-day competition ending up as a one-day competition due to rain and suggested a three-day competition instead.

After detailed discussion on the number of divisions, it was suggested that two main divisions would be used. The first division would be for players who want to compete for positions at the National or Atlantic competitions. The second division would be for players to compete using their net scores.

After an in-depth discussion a motion to Pilot a separate 3-day Women's Amateur competition on July 4-6 (Practice round separate) at Glendenning which would include two main divisions

Competitive: using gross scoring and having eligibility to play at Atlantics / Nationals

*Net/Rec: Using handicap scoring
was moved by Len Woodford and seconded by Janine Fraser*

Carried

GNL would reach out to the lady's leagues in a timely manner to advertise the event.

c) Course Rating/Handicap Director

Course Rating/Handicap Chairperson Sandra Sparrow reported that Bob Skanes had shown interest in training in this area and Golf Canada would be contacted.

d) Financial Report

Treasurer Chris Young reported that there was no update statement yet. The budget shows a loss of 14K, the membership fees were down as there were no fees from Terra Nova. The marketing plan was the main driver of the loss and we are hoping ACOA will support the plan with a 50% contribution.

The three-year marketing plan of 15K is driving the budget loss to -14K and there are no areas to pick up revenue. The executive director commented that we are presently doing several things regarding marketing and promoting golf, but we need to be able to go to the clubs with a marketing plan to promote golf. Do we spend 15K for marketing if ACOA matched with another 15K? During the budget planning meeting we will review line items to see if it was required under our mission statement.

e) Hall of Fame

Hall of Fame chairperson Janine Fraser had nothing to report.

f) Junior Director

Junior Director Wayne Allen reported that the committee sent an invitation to the 19 development team players regarding the 2019 Provincial Development Team program. It was hoped that all the girls would join, and the players would be confirmed by the end of the month.

g) Marketing Director

In the absent of Marketing Director Ed Roche, the executive director reported that they were in the process of writing a letter to the premier requesting a meeting to discuss golf in NL. The board was given a copy of the last marketing minutes.

h) Membership Director

The Executive Director noted that he is in the process of identifying an individual to fill the position and hopes to have an individual in place by the new year.

i) Rules Director

In the absence of Rules Director Jim Sloan, the Executive Director reported that three individuals had attended the new rules training in Dartmouth NS and all three passed. We now have three national level rules officials.

We have been promoting the on-line rules training and have a fair level of interest in NL as well as NS, PEI and NB. The online rules training has been advertised to our members as well as through the Golf NL WEB site. The Executive Director requested a poster form Golf Canada explaining the rule changes, so we could promote to our clubs.

The board discussed other ways of rolling out the rule changes to the clubs.

j) President's Report

The President Ken Casey had nothing to report.

k) Executive Director

The Executive Director reported that he had attended the annual meeting of the National Player Development group hosted by Golf Canada, where some of the items discussed included, ways to grow the game, sports development, coach certification, course rating and membership. It was a productive 2-day conference and the minutes would be made available to the board.

7. Other Business

7.1 2019 Draft Budget Discussion

A draft budget had been sent out to all board members and a request to look at each line item to see what things we are doing.

7.2 Schedule of Activities

The schedule of events for the upcoming year was reviewed and the director reported that the Humber Valley Resort was confirmed as an alternate if the Tely tour championship could not be held at Terra Nova Golf Resort.

7.3 Board Meeting Schedule

A copy of the board meeting schedule for 2019 was given to the board members. The director noted that the Planning meeting is scheduled for Saturday January 26th and urged all members to attend. The meeting would run from 9AM to 3PM with the morning devoted to budget planning and there would be a board meeting in the afternoon.

7.4 Board photo

The board photo will be taken at the January meeting.

7.5 Public Player Fees - 2019

At the Executive Director/Golf Canada meetings in November at the IAGA Conference, there was a recommendation to increase the Public player fees and that these additional fees would be used to promote the membership program throughout the country. Part of the fee increase would be over a three top five-year period with an annual increase. After a detailed discussion on the proposed program, Golf NL has recommended to Golf Canada that the fee remain the same for this year. and that there would be only one increase instead of a couple of smaller increases over a few years. Further discussion on the Public Player fees will be held in the coming months.

8. Review Action Items

No previous action items to review

9. In-Camera Session

The Board elected not to hold an in-camera session

10. Next Meeting

The next meeting of the Board will be held on Saturday January 26, 2019, will begin after the annual planning meeting and will be held in the conference room at the Golf NL office.

11. Adjournment

The meeting adjourned at 7:34 P.M. on a motion by Ken Casey.

Action Items

Minutes/Priorities from Board Meeting
Secure Membership Director
Confirm Partnerships
Obtain Golf Canada Drug/Alcohol Policy
Contact Glendenning RE: Three-day Ladies Championship
Contact Tamarack RE: 2021 Provincial Championships
Review Draft Budget with Executive Committee
Prepare for Board Planning Regular Meeting

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