

**Annual General Meeting
Bally Haly Country Club
Friday November 14th, 2014
Minutes**

1. CALL TO ORDER:

Following a welcome to all in attendance, an overview of the itinerary for the weekend, and the introduction of members, guests and observers in attendance by the Executive Director, President Marcheta Gallant called the Annual General Meeting of Golf Newfoundland Labrador to order at 6:35 P.M. NST

2. NOTICE CALLING THE MEETING:

Jim Sloan read the notice that was sent to the membership via e-mail to call the Annual General Meeting of the Association. The initial notice was acknowledged to have been send on Tuesday September 2nd, 2014 and subsequent notices there afterwards.

3. ROLL CALL:

Voting Delegates Present:

Marcheta Gallant	President	marchetagallant@gmail.com
Stephen Wedgwood	Vice-President	Swedgwood@wedgwoodinsurance.com
Adam Stanley	Secretary	adamstanley0@me.com
Ken Casey	Treasurer	thecaseys@remax.com
Jan Peters	Competitions Director	petersj25@hotmail.com
Sandra Sparrow	Course Rating Director	sassparrow@hotmail.com
Jamie Moran	Junior Director	jmoranpro@hotmail.com
Paul Kelly	Marketing Director	pkelly@glendenninggolf.ca
Jim Sloan	Rules Director	jsloan@mikan.ca
Bert Peddle	Gander Golf Club	gandergolfclub@nfld.net
Callum Tulloch	Gander Golf Club	gandergolfclub@nfld.net
Ted Stonehouse	Clovelly	tstonehouse@clovellygolf.com
Andrew Marshall	Bally Haly Country Club	info@ballyhaly.com
Wilf Parady	Blomidon Golf Club	blomidon@blomidon.com
Perry Stone	Grande Meadows	grandemeadows@nf.aibn.com
Patti Hamilton	Glendenning Golf	phamilton@glendenninggolf.ca
Pat Guitar	The Willows	info@thewillows.ca
Sandy Hickman	Pippy Park Golf Course	shickman@stjohns.ca

It was confirmed that a total of eighteen (18) voting delegates representing eight (8) golf courses were in attendance.

Observers:

Kay Thompson	Governor, Golf Canada	cthompson@nf.sympatico.ca
Christine Dengel	Regional Director, Golf Canada	Cdengel@golfcanada.ca
Bruce Watson	Commissioner, Tely Tour	bruce2@mun.ca

4. ACCEPTANCE OF AGENDA:

It was moved by Sandy Hickman and seconded by Patti Hamilton to adopt the agenda as presented.

Carried

5. ACCEPTANCE OF MINUTES OF 2013 ANNUAL GENERAL MEETING:

The President referred to the minutes of the November 15th, 2013 Annual General Meeting which was previously circulated.

It was moved by Bert Peddle and seconded by Callum Tulloch to adopt the minutes as presented.

Carried

6. BUSINESS ARISING FROM THE MINUTES:

The President noted that there was no business arising from the minutes of the previous meeting.

7. CORRESPONDENCE:

There was no correspondence to be tabled at the meeting.

8. EXECUTIVE BOARD REPORTS:

8.1 President's Report

President Marcheta Gallant presented her annual report (attached) and thanked the various committees for their hard work and dedication to the organization to improve and enhance all aspects of the operation from the Hall of Fame to Marketing, as well as, the engagement of more individuals in the association. As outgoing President, she thanked the Board of Directors for their support and encouragement over the past few years and acknowledged the Executive Director.

8.2 Vice-President's Report

Vice-President Stephen Wedgwood, Chairperson of the Hall of Fame & Awards Committee, presented the annual report (attached). He thanked the committee members and noted that the awards have been expanded to include two (2) new categories of Outstanding Junior Male and Female Golfer of the Year and utilized the newly formatted Order Of Merit program. The policy governing the Hall of Fame was reviewed and a number of amendments were made and a home at Bally Haly Country Club has been secured to display the organization's trophies, plaques and awards.

8.3 Secretary's Report

Secretary Adam Stanley presented the annual report. He noted that the Board has met on nine (9) occasions during the year and held a one-day planning and Board orientation session to develop plans for the coming year, as well as, identify new initiatives to grow the organization. The Secretary acknowledged the support of Bally Haly Country Club for providing facilities to host Board meetings.

The Secretary thanked Helena Bragg for her work in compiling the archives and noted that all of the information has been either filed at the provincial archives or turned over to the organization. In terms of Board nominations, the Secretary indicated that all but the President's position have been filled which is a very positive indication of interest in the organization and he encouraged members to identify an individual to fill the role.

There being no questions or concerns, it was moved by Ted Stonehouse and seconded by Wilf Pardy to adopt the reports as presented.

Carried

9. TREASURER'S REPORT:

Treasurer Ken Casey presented the audited financial statements (attached) for year ending September 30th 2014.

In reference to the report, the Treasurer highlighted a number of points including the fact that the organization realized a net surplus at year-end of \$8,875 .00 and total net assets of \$18,839. It was noted on page 7 that while the audit should have a total accounts receivable at \$31,921.00, in reality this amount has been reduced to approximately \$18,000.00 with the collection of membership dues and other outstanding accounts. The Treasurer reviewed the sources of revenue for the organization on page 8 and noted the membership dues that are collected from each member based on the revised membership fee structure.

There being no further questions or concerns it was moved by Wilf Pardy and seconded by Ted Stonehouse to adopt the audited financial statements for the year ending September 30th 2014 as presented.

Carried

10. REPORTS FROM PROVINCIAL STANDING COMMITTEE DIRECTORS:

10.1 Competitions Report

Competitions Director Jan Peters presented the 2014 report (attached) and thanked Grande Meadows and Clovelly for the tremendous support and assistance in hosting the provincial championships. Both championships saw an increase in competitors from the previous years and the committee will strive to continue this trend. In 2014 divisional play and net prizes were re-introduced to the format together with a number of skills competitions.

The Director noted that for 2015 the committee anticipates hosting a fundraiser to generate additional revenue to enhance the provincial championships, increase the presence of corporate sponsors for specific aspects of the championships and provide awards for divisional winners in the coming year. The Director thanked the members of the committee for their contributions towards the development of the championships.

10.2 Course Rating - Handicap Report

Course Rating Director Sandra Sparrow presented the report for 2014 (attached) and noted that two course ratings were completed for the past year including Tamarack and Amaruk Golf Clubs in Labrador. It was anticipated that three additional courses would be rated this past year; however, due to various circumstances these courses were not rated. For 2015, the committee anticipates rating a total of six (6) courses and will work with each course to develop a course visit schedule suitable for all parties involved in the rating process.

The Director noted that there is a serious shortage of active and experienced course raters in the province and steps will be taken in the next year to increase the number of individuals involved in this program. The Director thanked Eddie Bearns who has been involved in course rating for many years and continues to assist and support this program.

10.3 Junior Report

Junior Director Jamie Moran presented the 2014 Junior Report (attached), and highlighted a number of areas including the implementation of the Golf in Schools and Future Links Program both of which saw a major increase in participants. GNL hosted the annual Spring Junior Golf Camp at The View Golf Resort and thanked the course and management for their assistance and cooperation.

In terms of the high performance program, the Junior Committee instituted an Order Of Merit Program to assist in selecting players to the Provincial Development team and in 2014 there were four (4) girls and sixteen (16) boys. The team held a number of training camps and course management sessions leading up to the provincial and Atlantic championships.

This year five (5) boys and three (3) girls competed at the national championships with two (2) of the boys making the cut and the boys placing sixth in the team standings. At the Atlantic Championships, Blair Bursey finished fourth while Nathan Peters finished in ninth place. Blair's finish allowed GNL to secure an additional quota spot at the boys national championships. This spot was filled by Matthew Bonnell.

Overall, it was a productive year for the junior program and the committee is in the process of reviewing the guidelines and training program for the high performance program that will include a number of changes. The Director thanked the members of the committee for their time and effort in assisting with the development and implementation of the program for the past year.

10.4. Marketing Report

Marketing Director Paul Kelly tabled the Marketing Report for 2014 (attached) and highlighted a number of initiatives over the past year including the development of a *Facebook* page and *Twitter* connection. As well, a major revamping of the Golf Guide was undertaken and additional work will be done in the coming year. The weekly Golf Report, as well as, the monthly eNewsletters were continued and well received.

The annual Golf Pass Program, supported by the membership, allowed GNL to participate in the Telegram Mega Auction, purchase advertising to support the Golf Page and assist with other activities. This year GNL attracted four (4) corporate sponsors and work is progressing on identifying an

additional sponsor for 2015. GNL provided lead services and participated in initiatives of the Atlantic Golf Organization (AGO). The chairperson thanked members of the committee for their participation over the course of the past year.

10.5. Rules Report

Rules Director Jim Sloan tabled the Rules Report for 2014 (attached). He acknowledged the support of Dave Lawlor, Walter Crotty and Bruce Watson in assisting with rules education for the past year. The Director noted the addition of two (2) new level III officials and the renewal of one (1) Level IV official and the hosting of the national Level IV clinic in St. John's in May.

The Director thanked a number of officials for participating in a number of competitions over the season including the Provincial Championships, CN Future Links Atlantic Championship and the inaugural Provincial High School Championships. The Director reported that in order to reach out and develop more officials, the weekly officials clinic will now be taking place online beginning in early January 2015.

There being no further questions on the reports, it was moved by Bert Peddle and seconded by Patti Hamilton to adopt the reports as presented.

Carried

11. MEMBER CLUB REPORTS:

There were a total of eight (8) clubs in attendance with the following courses providing a written or verbal report:

11.1 Gander Golf Club

General Manager Callum Tulloch tabled a written report (attached) on behalf of the course. He noted that the course had a successful season with two major invitational tournaments although the Men's Invitational has seen a decrease in the past few years. Improvements to various aspects of the course and infrastructure are ongoing on the course, in the clubhouse and buildings. The membership is stable with a total of 24 members including 185 adult males, 36 adult females and 23 juniors with a junior program of 51 children. Overall, it was noted that it was a good year for the course both financially and from an operational perspective.

11.2 Bally Haly Country Club

On behalf of Bally Haly, Sandra Sparrow reported that the club saw an increase in club tournament participation and overall participation in golf. The course had a major increase in revenue in both the food and beverage and green fee revenue. Membership at the course is stable with approximately 127 members in the under 35 age category. It was noted that Mike Curran has returned to his role of Superintendent and that Bally Haly will be advertising for a new General Manager in the coming months.

11.3 Clovelly

Director of Golf Operations, Ted Stonehouse reported that aside from the adverse weather conditions in August, operations at the course were stable. Clovelly has four (4) PGA professionals on staff and this has provided an increase in programs and services to an increasing membership base. For the past three

years Clovelly has focused on enhancing and developing the golf course infrastructure and is presently introducing additional revenue streams such as Foot Golf and the Juggernaut. Overall it has been another positive year for Clovelly.

11.4 The Willows

Pat Guitar reported that the course increased its programming by hiring Bill Morrissey to create and operate a junior program, as well as, offer a number of ladies clinics. Generally, there was an overall increase in all aspects of the golf operations including group bookings. This year the course created a partnership with the Town of Holyrood to develop a number of promotional programs including hosting the VOCM Road Show. There were no major enhancements to the course; however, ten (10) new power carts were added to the fleet and The Willows will be looking at accessing a drone to complete aerial footage of the course next year.

11.5 Grande Meadows Golf Club

Club Representative Perry Stone reported that the club was in fantastic condition all season. It was a pleasure to host the provincial championships and noted that a large number of the membership were engaged in the event. Membership is stable at 200 but for a number of reasons participation in club and tournament activities has decreased and the Board will be looking at ways to generate more interest and activities at these events.

11.6 Glendenning Golf

Director of Golf Operations Paul Kelly reported that Glendenning has had another successful season. This year the course hosted the inaugural Provincial High School Championship and participated in hosting a golf introductory program for the MUN Physical Education students. This year membership in the men's and ladies' leagues has grown to 326 and 247 players respectively with a total of 265 youth taking part in a number of junior programs. In 2014, Glendenning introduced an online store which reduced inventory and continued to increase sales in the overall Pro Shop. The course will host approximately 200 functions with the demand for access to the facility continuing to grow.

11.7 Pippy Park

Sandy Hickman reported that the major selling point of the course is the view and the commission continues to support the golf course, albeit in a limited capacity. Overall the operations were stable despite the weather conditions in August. Mr. Hickman noted that Pippy Park is mainly a public play course that will continue to support the activities of GNL especially the marketing aspects.

11.8 Blomidon Golf Club

Club Representative Wilf Pardy reported that Blomidon has seen a major improvement in the course conditions over the past few years and anticipates this trend to continue. The course has spent a considerable amount of time promoting its activities including lunches, etc. to the general public and this has increased activity. A new family membership program has been introduced and the club has experienced a positive response to this program. To promote and develop junior golf, the club has introduced an Intermediate Junior Program. This program is for junior age players who have shown an ability to play the course and who will gain additional access to the facilities based on ability.

There was a 15-minute break and the meeting reconvened at 8:10 P.M. NST

12. NEW BUSINESS:

The President reported that for the past two years the Annual Meeting of Golf Newfoundland Labrador has taken place on the same weekend as Sport Newfoundland Labrador and this has prohibited the association from having proper representation at these meeting. To address this issue, the membership present was advised that the 2015 Annual General Meeting will be scheduled for the weekend of November 20th and 21st (if possible) in St. John's.

13. REVISIONS TO CONSTITUTION:

The President tabled two (2) motions to amend the by-laws of the association as follows:

Motion #1

THAT: Any elected Officer or Director who has been absent from three (3) consecutive regular meetings of the Board of Directors without just cause as determined by the Board of Directors shall automatically vacate the seat on the Board and the vacancy shall be filled as provided by these Bylaws; however, the Board shall consider each absence of an elected Officer or Director as a separate circumstance and may expressly waive such absence by a two-thirds (2/3) vote of the members present at that meeting.

This addition to the By-laws will be clause 15.2.4

RATIONALE: The Board of Directors wish to ensure that each member of the Board is a full participating member who is knowledgeable regarding the issues and principles governing the organization and operation of the association; therefore, if an individual is absent for a period of time without just cause, the Board will have the right to remove the individual without delay and have the position filled.

Moved by the Board of Directors of Golf Newfoundland Labrador.

Carried

Motion # 2

THAT: The position of Superintendents Director be removed from the list of Directors and Officers of the association as outlined in Clause 5 of the By-laws and will state:

Old Clause:

- 5.1.2 Provincial Sport Committee (PSC)
 - Rules Director
 - Course Rating & Handicap Director
 - Junior Development Director
 - Competitions Director
 - Superintendents Director

New Clause:

- 5.1.2 Provincial Sport Committee (PSC)
 - Rules Director
 - Course Rating & Handicap Director
 - Junior Development Director
 - Competitions Director

RATIONALE: It is the feeling of the Superintendent Director that after sitting on the Board for one year, he has concluded that the Superintendent Director position would be better served as an advisory post. The present Director (Marc Altese) would be willing to be that advisory person and would make himself available for email responses to any turf related questions, as well as, attend a Board meeting only if required.

Moved by the Board of Directors of Golf Newfoundland Labrador.

Carried

14. APPOINTMENT OF AUDITORS:

It was moved by Ken Casey and seconded by Sandy Hickman to appoint W. P. Collins as the auditor for GNL for the year ending September 30, 2015.

Carried

15. ELECTION OF MEMBERS TO THE BOARD OF DIRECTORS:

On behalf of Nominations Committee, Chairperson Adam Stanley, tabled a report (attached) listing the nominations for the various vacant positions on the Board. He advised that nominations from the floor would be accepted. At the conclusion of the process the following positions have been filled by acclamation:

Treasurer – Ken Casey	Acclamation
Course Rating/Handicap Director – Sandra Sparrow	Acclamation
Junior Director – Jamie Moran	Acclamation
Marketing Director – Paul Kelly	Acclamation
Rules Director – Jim Sloan	Acclamation
Membership Director (1 year term) – Ray Tuck	Acclamation

It was noted that the Board of Directors will be responsible for filling the vacant position of President.

16. PRESENTATION OF 2014/15 BOARD OF DIRECTORS:

President - Vacant

Vice President – Steve Wedgwood

Secretary – Adam Stanley

Treasurer – Ken Casey

Rules Director – Jim Sloan

Course Rating/Handicap Director – Sandra Sparrow

Marketing Director – Paul Kelly

Competitions Director – Jan Peters

Junior Director – Jamie Moran

Membership Director – Ray Tuck

Past-President – Marcheta Gallant

Prior to the conclusion of the meeting, Vice-President Stephen Wedgwood acknowledged the outgoing President, Marcheta Gallant, for the contribution, dedication and work over the past five (5) years to stabilize the organization and to guide it through some difficult challenges.

17. ADJOURNMENT:

There being no further business the meeting adjourned at 8:41 P.M. on a motion by Ken Casey.

Carried

Respectfully Submitted by,

Greg Hillier
Executive Director
Golf Newfoundland Labrador