

**Golf Newfoundland Labrador
Annual General Meeting
Bally Haly Country Club
St. John's, NL
Friday November 15th, 2013
Minutes**

1. CALL TO ORDER:

Following a welcome to all in attendance, an overview of the itinerary for the weekend, and acknowledgements by the Executive Director of a number of individuals that could not be in attendance, President Marcheta Gallant called the Annual General Meeting of Golf Newfoundland Labrador to order at 6:40 P.M. NST

2. NOTICE CALLING THE MEETING:

The notice calling the meeting was read by Jim Sloan who made the motion to adopt and seconded by Allison Crawford to acknowledge the call of the Annual General Meeting of the Association via e-mail on Tuesday July 30th, 2013 and subsequent notices there afterwards.

Carried

3. ROLL CALL:

Voting Delegates Present were:

Marcheta Gallant	President, NLGA	marchetagallant@gmail.com
Sandra Sparrow	Course Rating Director	sassparrow@hotmail.com
Jim Sloan	Rules Director, NLGA	jsloan@mikan.ca
Paul Kelly	Marketing Director	pkelly@glendenninggolf.ca
Tom Jones	President, Gander	gandergolfclub@nfld.net
Callum Tulloch	General Manager, Gander	gandergolfclub@nfld.net
Ted Stonehouse	Director - Golf Operations, Clovelly	tstonehouse@clovellygolf.com
Jamie Moran	Golf Professional, Clovelly	jmoranpro@hotmail.com
Danny O'Neill	Bally Haly Country Club	info@ballyhaly.com
Allison Crawford	Bally Haly Country Club	allisoncrawford@hotmail.com
Pat LaCour	Tamarack Golf Club	joelacour@nf.sympatico.ca
Rex Anthony	Terra Nova	ex.anthony@antyhonycapital.com

It was confirmed that a total of twelve (12) voting delegates representing seven (7) golf courses were in attendance.

Observers:

Greg Hillier	Executive Director	nlga@hnl.ca
Kay Thompson	Governor, Golf Canada	cthompson@nf.sympatico.ca
Christine Dengel	Regional Director, Golf Canada	Cdengel@golfcanada.ca
Bruce Watson	Commissioner, Tely Tour	bruce2@mun.ca
Steve Wedgwood	Board Nominee	Swedgwood@wedgwoodinsurance.com
Marc Altese	Superintendent, Clovelly	maltese@clovelly.ca

4. ACCEPTANCE OF AGENDA:

It was moved by Paul Kelly and seconded by Sandra Sparrow to adopt the agenda as presented.

Carried

5. ACCEPTANCE OF MINUTES OF 2012 ANNUAL GENERAL MEETING:

The President referred to the minutes of the April 19th, 2013 Annual Meeting which was previously circulated.

It was moved by Jim Sloan and seconded by Allison Crawford to adopt the minutes as presented.

Carried

6. BUSINESS ARISING FROM THE MINUTES:

The President noted that there was no business arising from the minutes of the previous meeting.

7. CORRESPONDENCE:

There was no correspondence to be tabled at the meeting.

8. EXECUTIVE BOARD REPORTS:

8.1 President's Report

President Marcheta Gallant gave a detailed review of her annual report (attached). The report included her involvement with the Canada Summer Games Golf Teams, participation on the National Provincial Council, implementation of a committee structure for the organization, and the creation of a new membership fee model to create equity and transparency within the organization.

8.2 Vice-President's Report

In the absence of a Vice-President, the President and Acting Chairperson of the Hall of Fame & Awards Committee presented the annual report (attached). It was noted that a representative from each region of the Province is included in the Hall of Fame and Awards Committee and each representative is responsible for the development and implementation of policies and guidelines of the program. Additionally, each representative is accountable for the selection of award winners and inductees. The Committee will be seeking a representative in the Western region in 2014. The Committee will also review the awards categories. The list of award winners and inductees were noted for 2013 as well as a reminder of the Hall of Fame & Awards Dinner slated for 6:30 P.M. on Saturday November 16th, 2014.at Bally Haly Country Club.

There being no questions or concerns, it was moved by Allison Crawford and seconded by Tom Jones to adopt the reports as presented.

Carried

9. TREASURER'S REPORT:

In the absence of Treasurer John Angel the Executive Director presented the audited financial statements (attached) for year ending September 30th, 2013.

The Executive Director reported that there are three (3) amendments to the financial statements as follows:

Page 4 under Revenue, the title should read "Club Memberships" not "Seniors Memberships"

Page 4 under Adjustments should read "(note 5)" not "(note 4)"

Page 6 under Purpose of Organization, the last sentence should read as follows: "After the consolidation with Golf Marketing Alliance Inc., the organization has expanded its mandate to include the promotion and marketing of the golf product to resident and non-resident golfers."

In reference to the report, it was noted that the organization realized a net deficit of \$30,338.00 at year end for a number of reasons including:

- Addressing net deficit from the consolidation process (marketing \$12,000)
- One time purchase of equipment and materials i.e. blocks/flags/launch monitor (\$2,500)
- Dealing with Player Appeal (\$3,000)
- Major increase in expenditures for the Canada Games Program (\$10,000)
- Overall increase in junior program delivery (\$5,000)

While the organization has retained net assets of \$9,964.00 moving into the next fiscal year, a number of recommendations have been made to the Board to ensure the organization has a net surplus at the end of the 2014 fiscal year. As part of the review, the Executive Director referred to the balance sheet, statement of revenues, expenditures and surplus and statement of cash flows.

A number of issues were addressed including:

GNL should have a list of Accounts Payable and Accounts Receivable as part of its future Financial Statements.

Questioned why Accounts Receivable was higher compared to other years, it was noted that the audit, previously completed in the Winter for the spring Annual Meeting, thereby making any outstanding accounts being addressed.

There being no further questions or concerns it was moved by Danny O'Neill and seconded by Tom Jones to adopt the audited financial statements for the year ending September 30th, 2013 as amended.

Carried

10. REPORTS FROM PROVINCIAL STANDING COMMITTEE DIRECTORS:

10.1 Competitions Report

In the absence of the Competitions Director, Committee member Allison Crawford presented the report (attached). A number of points were noted including the creation of a Competitions Committee, the Board approved development of guidelines and recommendations moving forward to enhance and increase participation at the two (2) major competitions, and developing plans over the course of the winter for the upcoming season.

There was one amendment to the report: It should read “28 boys” not “29 boys” in the provincial competition for 2013.

10.2 Course Rating -Handicap Report

Course Rating Director Sandra Sparrow presented the report for 2013 (attached) and addressed a number of areas. It was noted that no course rating was completed in 2013 as it was felt that all of the courses were completed and a new rotation for course rating would be implemented in the coming year. However, upon review it was noted that the ladies tees were not rated on a number of courses. a number of courses. As a result, a team of course raters will be rating six (6) courses in the spring and summer of 2014.

The Director noted that with a number of changes in the calculations for the rating of courses, the Committee will be reviewing all ratings to ensure they are accurate and will make any adjustments as required. If there are any changes required by a the course, Golf Canada will be notified by the Executive Director to make the required changes.

10.3 Junior Report

In the absence of a Junior Director the Executive Director presented the 2013 Junior Report (attached), and highlighted a number of areas including:

- The annual Provincial Junior Camp held at Harmon Seaside Links in May had a good turnout;
- The number of participant for the Golf in Schools and Future Links Programs increased substantially and it is anticipated that that number can be expanded in the coming year;
- The success of the Canada Summer Games Teams and individual performances;
- The development of a partnership with School Sport to designate golf as a demonstration sport in the fall of 2014;
- Acknowledgement of the results of the players competing at the provincials, Atlantic Championships and Nationals including the boys’ team results;
- Noted the participation in the annual SportFest and thanked a host of volunteers for their assistance in making the programs function.

The Executive Director acknowledged that long-time Golf Professional Jim Stick will no longer be involved in the program and thanked him for his service to the organization. Other Committee members were recognized for their contribution to the development of the junior program.

10.4. Marketing Report

Marketing Director Paul Kelly tabled the Marketing Report for 2013 (attached) and highlighted a number of topics including obtaining increased sponsorship support this year, issues related to the consolidation of the two (2) websites and various technical issues of same that appear to have been addressed, and the launch of a GNL Facebook page.

The newly founded Marketing Committee is in the process of reviewing all marketing and promotional activities of the organization including the Golf Guide. Recommendations will be made to the Board for the implementation of initiatives in 2014.

10.5. Rules Report

Rules Director Jim Sloan tabled the Rules Report for 2013 (attached). He acknowledged the support of Dave Lawlor, Walter Crotty and Bruce Watson in assisting with rules education and officiating at competitions. Special mention was made to Bruce Watson who filled the Tournament Rule Chair at the Provincial Championships while the Director attended to a personal matter.

It was noted that GNL has requested Golf Canada to host the 2014 Atlantic National Rules Clinic in this province. The Committee continues to strive to provide rules education across the province and is looking at introducing online rules seminars beginning in 2015. With two (2) individuals requiring Level IV certification in 2014, the Rules Committee will be busy providing education and officials for various functions in the coming year.

There being no further questions on the reports, it was moved by Callum Tulloch and seconded by Tom Jones to adopt the reports as amended.

Carried

11. MEMBER CLUB REPORTS:

There were a total of seven (7) clubs in attendance with the following courses providing a written or verbal report:

11.1 Gander Golf Club

General manager Callum Tulloch tabled a written report (attached) on behalf of the course. He noted that the course had a successful season with two major invitational tournaments and hosting the 2013 Provincial Championships. Major renovations have been completed and include a new deck, singles on the clubhouse, extension of one of the maintenance sheds and installation of a water system on nine (9) tees and greens. Membership numbers are very stable with a total of 223 members and 41 juniors. Overall, it was noted that it was a good year for the course both financially and from an operational perspective.

11.2 Bally Haly Country Club

Danny O'Neill reported that the club saw an increase in intermediate membership (that being the age group between 19 to 35 years of age). In 2011, the club had 15 intermediate members - this year the membership in that category is up to 125. There was an increase in green fees, overall tourist traffic and a modest increase in membership. The two invitational tournaments were well represented by other

courses this year.

11.3 Clovelly

Director of Golf Operations, Ted Stonehouse reported that with the hiring of Superintendent Marc Altese, course conditions at Clovelly are finally getting to an acceptable standard this year and should be at peak condition for next season. The golf operation has four PGA members on staff, all of whom will be teaching in some form in the coming year. Clovelly is investigating opening another Golf Studio for the winter season and more details will be forthcoming as planning progresses. Overall membership has increased and there has been a major uptake in regards to the couples and family programs offered at Black Duck. Additionally, the corporate component of the operation continues to grow. Overall it has been another positive year for Clovelly.

11.4 Terra Nova Resort & Golf Community

Rex Anthony reported that this has been a year of change. A new Superintendent has been hired and Scott Hatchard has left the operation after many years of service. Rex publicly thanked Scott for dedication to not only Terra Nova but golf in general. It was noted that the course hired a PGA member (Bob Devine) this past year and anticipate that he will return in 2014. The organization structure continues to change at the resort and in the coming months the renewed structure should be in place. Rex noted that 65% of their business is in the corporate marketplace and the resort hopes to grow this market in the coming year. While the focus will be on the corporate market, the Resort hopes to attract and increase membership in golf.

11.5 Tamarack Golf Club

General Manager Pat LaCour reported that the club has seen a major increase in membership this year with a total of 320 adults and approximately 50 juniors. The club opened on June 1st and for the first time the course did not have any temporary greens thanks to a new treatment program started the previous year. The volunteer base and local corporate support for the club is very strong which allows the club to maintain a reasonable level of membership fees. This year the club purchased a number of pieces of equipment including a new beverage cart.

11.6 Glendenning Golf

Director of Golf Operations Paul Kelly reported that Glendenning has had another successful season and will conclude operations on November 11th. This year food and beverage sales as well as Pro Shop sales have increased substantially and membership in the men's and ladies leagues has grown to 315 and 245 players respectively. This year Glendenning Golf will host approximately 180 functions and the demand for access to the facility continues to grow. This year the course conditions were excellent and notice was made that the overall rounds were comparable to last year which was a banner year for the industry.

There was a 15 minute break and the meeting reconvened at 8:10 P.M. NST

12. NEW BUSINESS:

The President reported that one (1) motion had been received. The motion (attached) was then presented for discussion and voting as it required an amendment to the policy regarding compensation

for members to attend Annual General Meetings.

It was moved by Neil Peckham and seconded by Pat LaCour that GNL provide travel assistance as well as accommodations to one (1) representative of each Labrador course to attend the Annual General Meeting.

Defeated

13. REVISIONS TO CONSTITUTION:

The President noted that after a review of the constitution no revisions are required for this year.

14. APPOINTMENT OF AUDITORS:

It was moved by Tom Jones and seconded by Jim Sloan to appoint W. P. Collins as the auditor for GNL for the year ending September 30, 2014.

Carried

15. ELECTION OF MEMBERS TO THE BOARD OF DIRECTORS:

On behalf of Nominations Committee Chairperson Bruce Watson, the Executive Director tabled a report (attached) highlighting a number of nominations for the various vacant positions on the Board. He advised that nominations from the floor would be accepted. At the conclusion of the nomination process for each position, the following positions have been filled by acclamation:

Vice-President – Steve Wedgwood	Acclamation
Secretary – Adam Stanley	Acclamation
Competition Director – Jan Peters	Acclamation
Course Rating/Handicap Director – Sandra Sparrow	Acclamation
Junior Director – Jamie Moran	Acclamation
Superintendents Director – Marc Altese	Acclamation
Membership Director – Mike Browne	Acclamation

It was noted that the Board of Directors will be responsible for filling the vacant position of Treasurer.

16. PRESENTATION OF 2013/14 GNL BOARD OF DIRECTORS:

President - Marcheta Gallant
Vice President – Steve Wedgwood
Secretary – Adam Stanley
Treasurer - Vacant
Rules Director – Jim Sloan
Course Rating/Handicap Director – Sandra Sparrow
Superintendents Director – Andrew Margerson
Marketing Director – Paul Kelly
Competitions Director – Jan Peters
Junior Director – Jamie Moran
Membership Director – Mike Browne

17. ADJOURNMENT:

There being no further business the meeting adjourned at 8:40 P.M. on a motion by Jim Sloan.

Carried

Respectfully Submitted by,

Greg Hillier
Executive Director
Golf Newfoundland Labrador